

### Wine:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2005. The denominator represents the total number of TEU shipped, b carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2005.

### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2005. Source: PIERS, January, 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

#### Container Rate:

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: January 2005

Month\Year: 120.9 \ 120.9

		Market	Transit					Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	47%	47%	21	\$585 <sup>16</sup>	\$633 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>				15 KT	\$10,738
Star Shipping	22%	22%	29										
P&O Nedlloyd	17%	17%	24	\$2,800	\$422	\$40		\$500					\$3,762
NYK Line	6%	6%	21	\$585 <sup>16</sup>	\$633 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>		\$450 <sup>1</sup>		15 KT	\$11,188
Evergreen	5%	5%	26										
Mexican Line	3%	3%											

Average Container Rate \$9,113

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Bangkok, Thailand

Wine

Monthly Market Share For: January 2005

Month\Year: 16.0 \ 16.0

month car. 10.0		Market	Transit	nsit				_				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	88%	88%	22									
OOCL	6%	6%	22	\$1,650	\$320	\$40						\$2,010
Hapag-Lloyd	6%	6%	21	\$2,100	\$320	\$40						\$2,460
									A	lverage Cont	ainer Rate	\$2,235

L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: January 2005

Month\Year: 45.4 \ 45.4

Wionth (1 cur. 40.4 (40	J. 1	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	35%	35%	9									
MOL	31%	31%	9	\$650	\$320	\$40						\$1,010
Hanjin	15%	15%	11									
Maersk-SeaLand	13%	13%	14									
K Line	4%	4%	11									
Hyundai	1%	1%	11									
Yang Ming	0%	0%	11									

Average Container Rate \$1,010

L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: January 2005

111011111111111111111111111111111111111		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	100%	100%	25									

Average Container Rate

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: January 2005

Month\Year: 22.8 \ 22.8

		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	40%	40%	15	\$1,247 <sup>23</sup>	\$192	\$40						\$1,479
OOCL	18%	18%	13	\$1,285 <sup>23</sup>	\$256	\$40						\$1,581
Hapag-Lloyd	17%	17%	15	\$208 <sup>16</sup>	\$16 <sup>16</sup>	\$40					19 KT	\$4,315
P&O Nedlloyd	13%	13%	13									
Yang Ming	9%	9%	15									
ANL Container Lines	4%	4%	19									

Average Container Rate \$2,145

<sup>16</sup> Rate is calculated per KT not by container.

<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: January 2005

Month\Year	21 0 \	21.0

		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	48%	48%	13									
K Line	24%	24%	13									
Maersk-SeaLand	19%	19%	18	\$650	\$320	\$40						\$1,010
Yang Ming	10%	10%	13									
OOCL	0%	0%	12									
										<b>~</b> .		<b>#4.040</b>

Average Container Rate \$1,010

L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: January 2005

Month\Year: 263.0 \ 263.0

		Market	Transit					Surcha	rges:			1	
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	52%	52%	26	\$585 <sup>16</sup>	\$633 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>				15 KT	\$10,738
Mexican Line	19%	19%											
Star Shipping	17%	17%	30										
NYK Line	11%	11%	25	\$585 <sup>16</sup>	\$633 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>		\$450 <sup>1</sup>		15 KT	\$11,188
P&O Nedlloyd	2%	2%	27	\$2,800	\$422	\$40		\$500					\$3,762
											~		A40 0=0

Average Container Rate \$10,650

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: January 2005

Month\Year: 16.3 \ 16.3

Wionan Tear. 10.5 V	10.5	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	43%	43%	19	\$500	\$320							\$820
OOCL	31%	31%	17									
MOL	18%	18%	20	\$650	\$320	\$40						\$1,010
Hanjin	6%	6%	19									
Hyundai	1%	1%										
Hapag-Lloyd	0%	0%	17	\$1,880	\$320	\$40						\$2,240
									$\boldsymbol{A}$	verage Conta	ainer Rate	\$890

L.A./L.B./Oakland Ports To Sydney, Australia

Wine

Monthly Market Share For: January 2005

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Month\Year: 8.0\8.0		Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Australia New Zealand	88%	88%	24									
OOCL	13%	13%	31	\$4,000								\$4,000
									A	lverage Cont	ainer Rate	\$4,000

L.A./L.B./Oakland Ports To Tokyo, Japan

Wine

Monthly Market Share For: January 2005

Month\Year: 134.2 \ 134.2

Month Car. 101.2	Market Share	Market Share CY	Transit Time in Days	Ocean Rate								
Carrier					BAF	CHASSIS CA	THC	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	40%	40%	9	\$1,035	\$256	\$40						\$1,331
Hanjin	21%	21%	10									
K Line	16%	16%	10	\$2,900	\$112	\$40						\$3,052
NYK Line	13%	13%	11	\$950	\$320							\$1,270
Evergreen	4%	4%	19									
Hapag-Lloyd	4%	4%	10	\$193 <sup>22</sup>	\$16 <sup>16</sup>	\$40 50%	)				21 KT	\$6,456
P&O Nedlloyd	2%	2%	11									
									A	lverage Conta	iiner Rate	\$1,964

<sup>16</sup> Rate is calculated per KT not by container.

<sup>22</sup> Rate is for refrigerated shipment, not dry shipment.

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: January 2005

Month\Year: 434.1 \ 434.1

THOMEN (Tour. To III )	Market Share	Market Share CY	Transit Time in Days		Surcharges:								
Carrier				Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	44%	44%	24	\$568 <sup>16</sup>	\$633 <sup>1</sup>	\$40		\$375 <sup>1</sup>		\$450 <sup>1</sup>		15 KT	\$10,018
Mexican Line	29%	29%											
Hapag-Lloyd	23%	23%	26	\$568 <sup>16</sup>	\$633 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>				15 KT	\$10,460
NYK Line	4%	4%	22	\$568 <sup>16</sup>	\$633 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>		\$450 <sup>1</sup>		15 KT	\$10,910
Evergreen	0%	0%	29										

Average Container Rate \$10,215

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.